“My fellowship with Xcenda has been an extremely challenging and rewarding experience. I have been able to apply my clinical knowledge from pharmacy school to many different areas within the pharmaceutical industry. This diverse exposure provides a wealth of experience but it also specific enough to allow me to develop subject matter expertise. Another highlight is the culture here at Xcenda, which is second to none.”

Jasmine Knight, PharmD, MS

“Through Xcenda’s Fellowship Program, I was able to gain valuable insight into the healthcare industry through my involvement in a variety of diverse project types. With many of my projects traversing multiple therapeutic areas, the program allowed me to build upon my current clinical project types. With many of my projects traversing multiple therapeutic areas, the program allowed me to build upon my current clinical project types.

Andrew Gaiser, PharmD

Manager and Past Fellow, Xcenda

“Through my fellowship with Xcenda, I was able to apply my clinical knowledge across a variety of global teams, work types, and therapeutic areas. I am considered an integral and valued team member, and I am involved in a wide array of exciting and challenging projects. The preceptors and mentors are truly exceptional at offering constant support and guidance while still providing an independent learning environment. Through this program, I have enhanced my leadership, communication, and critical thinking skills to succeed in the ever-changing healthcare environment. The Xcenda culture is uniquely welcoming and collaborative, which allows for both personal and professional growth in my career.”

Akash Danavar, PharmD, MPH, MA, MS

Associate Director and Past Fellow, Xcenda

“PharmD candidates must submit the following for consideration:

• Curriculum vitae (Required)
• Letter of interest (Strongly encouraged)
• Unofficial school transcripts*  
• Three letters of recommendation*  

*Unofficial school transcripts and 3 letters of recommendation are required only if the candidate is selected for an on-site interview. Candidates will be notified regarding an on-site interview opportunity and provided directions for submitting these materials following PPS in December.

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Established in 1932, the University of Florida College of Pharmacy is one of the nation’s top-ranked colleges. The College of Pharmacy offers an online Master of Science Degree in Pharmaceutical Outcomes & Policy. To learn more about this program, visit https://onlinepop.pharmacy.ufl.edu.

Fellowship overview
The 2-year, degree-granting fellowship for PharmD graduates involves spearheading projects in diverse disease areas while interacting with many of the world’s leading pharmaceutical, biotechnology, medical device, and diagnostic companies and other stakeholders (payers, providers, and patients).

Throughout the fellowship, located in Palm Harbor near Tampa, Florida, Xcenda professionals will mentor the fellow in multiple projects focused on areas such as health outcomes, market research, brand / market access strategy, reimbursement strategy, and provider reimbursement education. The fellow will also complete Masters-level coursework at the UF College of Pharmacy.

At the conclusion of the fellowship, participants will possess the skills and knowledge essential for success in a consulting firm, pharmaceutical company, managed care organization, or academia. They will also obtain a Master of Science Degree in Pharmaceutical Outcomes & Policy through the University of Florida’s College of Pharmacy.

Goals and objectives
• To enhance the fellow’s knowledge of literature evaluation, research design, biostatistics, and health outcomes research methodologies
• To provide the fellow with training and experience in protocol development, data collection, data management, data analysis, presentation of results, and medical communications
• To provide the fellow with an understanding of market access and reimbursement principles needed to develop payer strategies, analyze the impact of health policy changes, and produce educational materials for payer and provider audiences
• To develop an understanding of pharmaceutical manufacturers’ needs and how companies interact with consulting firms to meet their business objectives

Key areas of learning
The Xcenda Health Outcomes and Market Access Fellowship Program offers a broad range of experiences across health outcomes research, economic modeling, market research, market access strategy, and reimbursement strategy and trends. The goal of the Fellowship Program is to provide a diverse learning opportunity with a breadth of business skills and clinical knowledge development that is unique to this type of industry setting.

Examples include:
• Analytics
• Economic Modeling
• Global Health Economics
• Market Access
• Oncology
• Reimbursement Strategy

Education programs
The Xcenda Health Outcomes and Market Access Fellowship Program also includes completing 32 credits of coursework at the UF College of Pharmacy that cover concepts from pharmaceutical microeconomics and evidence-based medicine to regulating pharmaceutical access and cost.

In addition to the UF Master of Science Degree, fellows will complete at least 1 research project each year resulting in a poster presentation at a national conference. Fellows also have the option to concurrently pursue a Master of Business Administration (MBA) degree through Stetson University.

Salary, benefits, and eligibility
In addition to full benefits and a competitive salary, Xcenda offers tuition for all required classes and travel expenses to at least 1 national meeting per year. Three fellowship candidates will be selected from a national pool of PharmD candidates with a strong interest in health outcomes and market access. Preference will be given to candidates with outcomes research, managed care, and/or pharmaceutical industry experience. US citizenship or lawful permanent resident status is required for the Fellowship Program.